

Todd M. Schneider (SBN 158253)
tschneider@schneiderwallace.com
Guy B. Wallace (SBN 176151)
gwallace@schneiderwallace.com
Andrew P. Lee (SBN 245903)
alee@schneiderwallace.com
SCHNEIDER WALLACE
COTTRELL BRAYTON KONECKY LLP
180 Montgomery Street, Suite 2000
San Francisco, CA 94104
Telephone: (415) 421-7100
Facsimile: (415) 421-7105

Peter Schneider, *pro hac vice*
pschneider@gsnlaw.com
Keith Grady, *pro hac vice*
kgrady@gsnlaw.com
GRADY SCHNEIDER, LLP
801 Congress, Suite 400
Houston, TX 77002
Telephone: (713) 228-2200
Facsimile: (713) 228-2210

Attorneys for the Plaintiff Classes
[Additional counsel below]

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

TRISHA WREN and CYNTHIA PIPER, et al.,
individually and behalf of others similarly situated,

Plaintiffs,

vs.

RGIS Inventory Specialists, LLC, RGIS, LLC,
Does 1-25 Inclusive,

Defendants.

Case No.: 3:06-cv-05778 JCS, 3:07-cv-00032 JCS

CLASS AND COLLECTIVE ACTION

**DECLARATION OF PETER B. SCHNEIDER
IN SUPPORT OF PLAINTIFFS' MOTION
FOR AN AWARD OF REASONABLE
ATTORNEYS' FEES, COSTS, AND
EXPENSES**

Date: January 28, 2011
Time: 9:30a.m.
Place: Courtroom A, 15th Floor
Judge: Hon. Joseph C. Spero

1 Additional counsel:

2 David Borgen (SBN 099354)

dborgen@gdblegal.com

3 James Kan (SBN 240749)

jkan@gdblegal.com

4 GOLDSTEIN, DEMCHAK, BALLER, BORGEN & DARDARIAN

300 Lakeside Drive, Suite 1000

5 Oakland, CA 94612

Telephone: (510) 763-9800

6 Facsimile: (510) 835-1417

7 Jose R. Mata (SBN 83724)

8 jmata@wagelawyer.com

BAILY PINNEY, PC

9 1498 SE Tech Center Place, Suite 290

Vancouver, WA 98683

10 Telephone: (360) 567-2551

11 Facsimile: (360) 567-3331

1 I, Peter Schneider, hereby declare as follows:

2 1. The statements set forth in this declaration are made of my own personal knowledge
3 and if called as a witness, I could and would testify competently to the matters stated below.

4 2. I am co-lead counsel (on behalf of my firm) for Plaintiffs and Class Counsel in this
5 case. I submit this Declaration in support of Plaintiffs' Motion for an Award of Reasonable Attorney's
6 Fees, Costs and Expenses.

7 3. Plaintiffs' fee motion seeks an award of reasonable attorneys' fees, costs, and expenses
8 for work and litigation-related expenses reasonably and necessarily incurred in this matter by Grady-
9 Schneider.

10 ***Peter Schneider's Legal Education and Relevant Experience***

11 4. I graduated from South Texas College of Law in 1994 and have been a member of the
12 State Bar of Texas since 1994. I am admitted to practice in the United States District Court for the
13 Southern, Eastern, Northern, and Western Districts of Texas as well as the United States Court of
14 Appeals for the 5th Circuit and the Texas Supreme Court. I am also admitted to and appeared before the
15 United States Supreme Court. I have argued before the Supreme Court of Texas and was recognized as
16 a "Top Lawyer for the People" in 2008 by H Texas magazine, after being nominated by my peers and
17 H Texas readers. I have served as an attorney of record in each of the cases identified below.

18 5. In 1995, I co-founded Grady-Schneider with my law partner, Garland "Keith" Grady
19 ("Keith Grady"). During my sixteen years of practice, I have had extensive experience in class actions
20 and other complex litigation involving employee rights, pharmaceutical litigation, mass tort personal
21 injury litigation, and commercial litigation. I have served as lead counsel, co-lead counsel, or class
22 counsel in numerous collective action/class action/mass tort cases, and have done so through trial and
23 on appeal. In addition to this case, these cases have included among others, the following:

- 24 • Carol Herring, on her own behalf, and on behalf of others similarly situated vs.
25 Hewitt Associates, LLC; Case No. 3:06-CV-00267; In the United States District
26 Court for the District of New Jersey. Co-lead counsel in collective action Fair
Labor Standards Act case against employer for misclassifying hourly employees as
exempt employees.
- 27 • In Re: Guidant Corp. Implantable Defibrillators Products Liability Litigation; MDL
28 No. 05-1708; In the United States District Court for the District of Minnesota.
Discovery counsel assisting Plaintiffs' Steering Committee in

pacemaker/defibrillator medical device litigation involving over 8,000 claimants.

- In Re: Avandia Marketing, Sales Practices and Products Liability Litigation; MDL No. 1871; In the United States District Court for the Eastern District of Pennsylvania. Co-lead counsel for approximately 400 plaintiffs against pharmaceutical manufacturer for personal injuries sustained as a result of taking prescription drug.
- In Re: Serzone Products Liability Litigation; MDL No. 1477; In the United States District Court for the District of West Virginia, Charleston Division. Co-lead counsel for approximately 2,000 plaintiffs against pharmaceutical manufacturer for personal injuries sustained as a result of taking prescription drug. Awarded common benefit fees for contribution to corresponding class action lawsuit.
- Lola Mae Douglas, Et Al., V. Nalco Chemical Company, et al.; Case No. 1998-43922; In the 164th Judicial District Court, Harris County, Texas. Lead Counsel representing approximately 2,100 plaintiffs in personal injury action against chemical company for personal injuries resulting from a chemical spill near a residential neighborhood.
- In Re: Katrina Canal Breaches Consolidated Litigation; Cause No. No. 05-4182 “K” (2) In the United States District Court Eastern District of Louisiana.; Assisted Plaintiffs lead class counsel and Levee Litigation Group in class actions seeking personal injury and property damages for New Orleans residents as a resulting of flooding caused by failures of the New Orleans’ levee system and the dredging of the Mississippi River Gulf Outlet.
- Bobby L. Leduff, et al., v. BOH Bros, et al.; Case No.: 06-5260; In the United States District Court Eastern District of Louisiana. Lead counsel representing approximately 150 New Orleans residents for personal injury and property damages as a resulting of flooding caused by failures of the New Orleans’ levee system and the dredging of the Mississippi River Gulf Outlet.
- Joseph Guillory, Jr., et al. vs. BP Amoco Chemical Company, et al.; Case No. 05CV0337; Miguel Arenzazas & Elizabeth Ramon vs. BP Amoco, et al., Case No. 05CV0337; In the 212th Judicial District Court of Galveston County, Texas. Lead counsel for approximately 200 plaintiffs seeking personal injury and property damages as a result of chemical plant explosion.

6. I am also member of the Texas Trial Lawyers Association, the American Bar Association and the Houston Bar Association. Our firm seeks the rate of \$650 per hour for my work on this case.

Grady-Schneider’s History and Areas of Expertise

7. The firm of Grady-Schneider has an extensive practice in class action and mass plaintiff litigation. Keith Grady and I founded the firm in 1995. Grady Schneider currently employs four attorneys and six legal staff, and has acted as counsel in all of the cases I have identified in my experience above. The firm has represented plaintiffs in federal and state trial courts, Texas’ Courts of

1 Appeals, the Texas Supreme Court, and the United States Fifth Circuit Court of Appeals.

2 8. Grady-Schneider has a national practice. We have litigated class and collective action
3 lawsuits over the last twenty years in California, Florida, Louisiana, Minnesota, New Jersey, New
4 York, Pennsylvania, West Virginia, as well as Texas, where our offices are located.

5
6 ***Background and Experience of Grady-Schneider
Attorneys and Staff Who Worked On This Case***

7 9. My firm assigned other well-qualified attorneys and staff to work on this case.

8 10. Keith Grady co-founded of Grady-Schneider along with me in 1995. Mr. Grady
9 graduated from South Texas College of Law in 1992, where he was a member of the school's
10 nationally ranked mock trial program. Mr. Grady is a recipient of the National Member of the Order of
11 the Barristers (1992), and the American Jurisprudence Award for Civil Trial Advocacy (1992). Mr.
12 Grady has been an adjunct professor at South Texas College of Law teaching trial advocacy classes.
13 He is a member of the State Bar of Texas, Texas Trial Lawyers Association, Houston Trial Lawyers
14 Association, Houston Bar Association, and the Association of Trial Lawyers of America. Mr. Grady is
15 admitted to practice in the United States District Court for the Southern and Eastern District of Texas,
16 as well as before the United States Fifth Circuit Court of Appeals. In 2008, Mr. Grady was recognized
17 as a "Top Lawyer for the People" by H Texas magazine, after being nominated by his peers and H
18 Texas readers. Mr. Grady has served as an attorney of record in each of the cases identified above.
19 Our firm seeks the rate of \$650 per hour for Mr. Grady's work on this case.

20 11. William T. Jones graduated from South Texas College of Law in 2001, in the top fifteen
21 percent of his class. He was a senior associate with Grady-Schneider from 2005-2009 and the primary
22 associate for this matter until his departure in early 2009. Prior to joining Grady-Schneider, Mr. Jones
23 worked as an associate attorney at a Plaintiffs' firm specializing in mass tort litigation, including
24 asbestos exposure, benzene exposure, and pharmaceutical litigation. Mr. Jones' practice has also
25 included representing plaintiffs in personal injury, consumer, commercial and environmental litigation.
26 Mr. Jones was significantly involved in the following cases identified in detail above: *Carol Herring,*
27 *on her own behalf, and on behalf of others similarly situated vs. Hewitt Associates, LLC; In Re:*

1 *Guidant Corp. Implantable Defibrillators Products Liability Litigation; In Re: Katrina Canal*
 2 *Breaches Consolidated Litigation; Bobby L. Leduff, et al., v. BOH Bros, et al.* Mr. Jones's work on
 3 this matter was primarily in the areas of editing motions, briefs, and pleading; legal research;
 4 deposition preparation; filing of opt in consent forms; preparing discovery responses; and preparing
 5 declarations. Our firm seeks the rate of \$425 per hour for Mr. Jones' work on this case.

6 12. Catherine Loving is a 2005 graduate of South Texas College of Law School. Ms.
 7 Loving joined the firm in 2007 as an associate and was the primary associate on this matter beginning
 8 in 2009. Prior to joining Grady-Schneider, Ms. Loving clerked for Judge Elrod in the 190th Civil
 9 District Court of Texas. Ms. Loving has been a member of the Texas State Bar since 2006, and is also
 10 admitted to practice before the United States District Courts for the Southern and Eastern Districts of
 11 Texas. Ms. Loving was the lead associate on *Joseph Guillory, Jr., et al. vs. BP Amoco Chemical*
 12 *Company, et al.* and has been significantly involved in the *In Re: Avandia Marketing, Sales Practices*
 13 *and Products Liability Litigation*. Ms. Loving's work on this matter was primarily in the areas of filing
 14 of opt in consent forms, preparing discovery responses, preparing declarations, and document review.
 15 Our firm seeks the rate of \$400 per hour for Ms. Loving's work on this case.

16 13. Natalie White is a 2001 graduate of Thomas M. Cooley Law School. Ms. White joined
 17 Grady-Schneider in 2001 as a senior case manager. Since joining the firm, Ms. White has overseen
 18 case management for *In Re: Serzone Products Liability Litigation; Lola Mae Douglas, Et Al., V.*
 19 *Nalco Chemical Company, et al.; In Re: Katrina Canal Breaches Consolidated Litigation; Bobby L.*
 20 *Leduff, et al., v. BOH Bros, et al.; and Joseph Guillory, Jr., et al. vs. BP Amoco Chemical Company, et*
 21 *al.* Our firm seeks the rate of \$200 per hour for Ms. White's work on this case.

22 14. Lisandro Cortez joined Grady-Schneider in 2004 and is currently a database
 23 administrator and senior case manager, and his functions also include paralegal work and client
 24 communication in our cases. Including his experience at Grady-Schneider, Mr. Cortez has over fifteen
 25 years experience in database administration and case management. Since joining the firm, Mr. Cortez
 26 has created and managed over twenty-six databases used to manage client information. Mr. Cortez has
 27 overseen case management for *In Re: Serzone Products Liability Litigation; In Re: Avandia*

1 *Marketing, Sales Practices and Products Liability Litigation; and Joseph Guillory, Jr., et al. vs. BP*
 2 *Amoco Chemical Company, et al.* Our firm seeks the rate of \$175 per hour for Mr. Cortez' work on
 3 this case.

4 15. Lupina Paiz joined Grady-Schneider in 1997 as a paralegal. Since joining the firm, Ms.
 5 Paiz has worked on various collective action/class action/mass tort cases including *In Re: Avandia*
 6 *Marketing, Sales Practices and Products Liability Litigation; In Re: Serzone Products Liability*
 7 *Litigation; Lola Mae Douglas, Et Al., V. Nalco Chemical Company, et al.; In Re: Katrina Canal*
 8 *Breaches Consolidated Litigation; Joseph Guillory, Jr., et al. vs. BP Amoco Chemical Company, et al.*
 9 Our firm seeks the rate of \$150 per hour for Ms. Paiz' work on this case.

10 16. Margie Fisch joined Grady-Schneider in 2006 as a paralegal. Since joining the firm Ms.
 11 Fisch has worked on various collective action/class action/mass tort cases including *In Re: Avandia*
 12 *Marketing, Sales Practices and Products Liability Litigation; In Re: Serzone Products Liability*
 13 *Litigation; In Re: Katrina Canal Breaches Consolidated Litigation; Joseph Guillory, Jr., et al. vs. BP*
 14 *Amoco Chemical Company, et al.* Our firm seeks the rate of \$150 per hour for Ms. Fisch's work on this
 15 case.

16 17. Coy Elam, Brenda Vasquez, Johnny McCray, Stephanie Dawson, are all paralegals or
 17 legal assistants who were assigned to this case to assist with various aspects of litigation, including but
 18 not limited to, redacting opt in consent forms, declaration projections, assisting with discovery. Our
 19 firm seeks the rate of \$100 per hour for their work on this case.

20 ***Grady-Schneider Attorneys' Fees, Costs, and Expenses***

21 18. Grady-Schneider seeks payment of \$3,391,147.50 for attorneys' fees through November
 22 15, 2010 and \$223,742.02 for reimbursement of all other litigation-related expenses advanced, for a
 23 total payment of \$3,614,889.52.

24 19. Grady-Schneider actually expended somewhat over 15,400 attorney and staff hours
 25 prosecuting this case through November 15, 2010. I have asked Guy Wallace to adjust Grady-
 26 Schneider's lodestar hours to reflect billing judgment such that we seek payment for hours reasonably
 27 and necessarily expended. Mr. Wallace has discussed billing judgment deductions with me, including
 28

1 deductions in the areas of duplication, the elimination of certain billing entries that were vague or
 2 lacked detail, and the elimination of entries reflecting work that was clerical in nature. (He also
 3 discussed with me the use of a “travel rate” that is half of the lawyer’s regular billing rate, which we
 4 agree is appropriate.) Our firm participated in a mediation process regarding fee allocations amongst
 5 Class Counsel that was supervised by Judge Eugene F. Lynch (Ret.) at JAMS. In connection with that
 6 mediation, our firm sought to recover \$4,570,635.00 in fees and costs. In this fee motion, our firm
 7 respectfully requests an award of reasonable attorneys’ fees in the amount of \$3,391,147.50, which is a
 8 26% reduction in the exercise of billing judgment on the bases discussed above.

9 20. As the lead counsel from my firm in this case, I have reviewed Grady-Schneider’s time
 10 records described above and certify to the Court that these records reflect work reasonably and
 11 necessarily performed by Grady-Schneider in connection with the litigation of this case.

12 ***Grady-Schneider’s Role in the RGIS Litigation***

13 21. Grady-Schneider initiated litigation against RGIS in the United States District Court for
 14 the Eastern District of Texas - Beaumont Division in two cases. In 2005 we filed *Joelle Johnson, et al.*
 15 *vs. RGIS Inventory Specialist*, Civil Action No. 1:05-CV-00389-MC. In 2006 we filed *Susan*
 16 *Davidson et al. vs. RGIS Inventory Specialist*, Civil Action No. 1:06-CV-0681-MC. Those two actions
 17 were ultimately settled on an individual basis, and we do not seek compensation for any of our work
 18 on those two matters herein.

19 22. Grady-Schneider has participated in the above-captioned matter from its inception.
 20 Since the beginning of this case up to November 15, 2010, our firm billed over 12,171.4 hours (after
 21 the exercise of billing judgment). We participated in all aspects of litigation. As directed by Guy
 22 Wallace, our attorneys assisted with drafting and editing of specific briefs and pleadings. Our firm
 23 redacted and filed opt-in consent forms, assisted with declaration projects, responded to interrogatories
 24 for various FLSA opt-ins, and conducted legal research.

25 23. Additionally, as directed by lead counsel, we interviewed opt-ins and drafted
 26 declarations in support of the Federal Rule of Civil Procedure 23 class certification motion and in
 27 opposition to the Section 216(b) decertification motion.

1 24. Throughout the entire litigation, our firm had primary responsibility for communicating
2 with the over 60,000 class members and for managing client data. With respect to the client data,
3 Lisandro Cortez created the database utilized in managing the large quantity of clients. Additionally,
4 he maintained all client contact information and kept the claims administrator informed of any
5 changes. He processed all incoming emails along with website submissions. He sent emails and
6 postcards to clients keeping them informed of the status of the case.

7 25. With respect to communicating with the class members, our firm was assigned the lead
8 role. In this regard, a key function was to speak with the class members about RGIS practices in its
9 300 districts across the United States, and to develop information about the donning and pre-inventory
10 preparation process, including how managers and teams leaders conducted the sign-in process for
11 when auditors were put on the clock, the amount of time that pre-inventory preparation took for the
12 auditors depending on the size of the inventory, and how RGIS applied its Auditors Handbook/Team
13 Member Handbook policies in the field.

14 26. In addition to developing information about the pre-inventory preparation process and
15 the application of RGIS policies in the real world, our firm had primary responsibility for
16 communicating with the class members about their legal claims, the FLSA opt-in process and their opt-
17 in forms, the status of the case, their possible remedies in the event of either settlement or trial, and for
18 responding to their questions about other issues. In connection with those telephone conversations and
19 email exchanges, our staff would update the database to make sure that the information about each
20 class member was current and accurate. Our records show that our lawyers and paralegals spoke with
21 over 8,800 different class members during the course of this litigation. We continue to receive such
22 telephone calls everyday, and we now also advise class members regarding the proposed class
23 settlement. In addition to the phone calls described above, we also reviewed and responded to over
24 30,000 email inquiries about these subjects. A review of our client database shows that we had over
25 217,000 telephone or email contacts with the class members. Our attorneys were available at all times
26 to answer any client questions.

1 27. During the opt-in and opt-out periods for the federal and state law classes, during the
2 class certification declaration projects, and during the period in which we responded to RGIS'
3 discovery to the opt-ins, the time commitment required by our firm was a heavy burden. During these
4 peak times the client calls were constant throughout the entire day, requiring our staff to alternate
5 lunch times and to stay late or arrive early to ensure we addressed every client concern. The class
6 members would call asking questions about the forms they had to sign. These calls were often lengthy
7 as our staff and attorneys made sure the caller fully understood the documents and all questions were
8 answered with clarity. During the peak times, our firm's staff spent the vast majority of their worktime
9 addressing these inquiries, which had a negative impact on our other cases.

10 28. During a regular non-peak week, we also received calls and emails from the class
11 members, typically about 10-20 per day, but often more. The RGIS employees were often angry about
12 how they were treated at work, particularly the fact that most of them were not paid for all of their
13 time. They raised many issues about RGIS employment practices which they believed to be either
14 unlawful or unfair, and we had to explain to them the scope of the claims in this case and what was
15 within our representation, and the areas where they might need to obtain other counsel or seek
16 assistance from a federal or state agency. In our experience, many of the callers were quite upset about
17 how they were treated at work, and they were not typically very educated or sophisticated. It usually
18 took some time to explain the claims in this case and how the class action process works. They wanted
19 to know what the schedule was for the case, why it was taking as long as it did, and when they might
20 receive any relief. Many of them feared retaliation by RGIS if they opted in or submitted a
21 declaration, so we had to provide advice on that subject as well. Conversations were often lengthy as
22 we explained the nature of the claims and addressed concerns of retaliation, or many shorter
23 conversations were required to go over the claims and issues. Oftentimes, even though staff members
24 were available, employees would request to speak with an attorney about the case, and those callers
25 would be given the opportunity to do so. Our firm does have a policy of responding promptly to client
26 calls and inquiries (this must be done within no more than 24 hours), so that our clients will feel that
27 we are responsive and diligent on their behalf.

1 29. While our firm did not have a central role in the preparation of the major motion
2 practice events in this case, such as the class certification or summary judgment briefings, I do believe
3 that our firm played a critical role. The class members are our clients, and we do have an ethical
4 obligation to advise them regarding their rights and remedies. We tried hard to provide this service to
5 the class members on behalf of the four firms representing the five classes.

6 30. Mr. Grady and I supervised all aspects of our firm's involvement in this litigation.
7 During the opt-in and opt-out periods, the class certification declaration projects, and the efforts to
8 respond to RGIS discovery, we supervised associate and paralegal staffing, monitored calls (which
9 required analyzing reports generated by Lisandro Cortez from information in the database), spoke with
10 angry clients ourselves, or spoke with clients who needed legal advice if one of the associates was not
11 available to do so and the client felt that they needed attorney advice about their rights and remedies in
12 this matter. We meet with our staff daily to discuss the types of calls they were receiving and assisted
13 with problem solving such as finding out if a potential class member's claims were timely, whether the
14 class member was working or had worked in a covered position, and whether the individual at issue
15 had information that would support the class claims regarding how the donning and pre-inventory
16 preparation process worked in a particular district, or for particular types of inventories. As new issues
17 arose, which they did almost daily, we were on hand to ensure our staff provided the employees with
18 correct information and advice. In the past few months we have continued to advise class members
19 about the case, with a focus on the proposed settlement and what it means.

20 31. We assisted with the deposition preparation as well as attending depositions and
21 regularly consulted with Schneider-Wallace regarding legal issues and overall strategy. At our firm,
22 Mr. Grady was the partner who was primarily designated to work on this case, and he reviewed and
23 analyzed many of the pleadings. Mr. Grady prepared for and took the deposition of RGIS Vice
24 President and HR Director Cyndi Myers, which required substantial fact research and preparation. Mr.
25 Grady also assisted with the preparation for mediation, and prepared a lengthy video and documentary
26 presentation that was used regarding RGIS, its operations, its policies, the admissions in the
27 depositions, as well as providing background on the inventory process and how it functions. Mr.

1 Grady was involved with trial preparation and had begun the process of considering potential auditor
2 witnesses from the FLSA class, as well as the preparation of themes for opening statement and
3 Plaintiffs' direct examinations. When Mr. Grady was not available to work on this case because of his
4 other cases, I would take the lead with respect to keeping informed about developments in the case,
5 and supervising our lawyers and paralegals in their work with the class members.

6 32. Mr. Grady and I attended the settlement conference, various court hearings including
7 the Class Certification Hearing, and mediations. This required preparation time and coordination with
8 co-counsel.

9 ***Reasonableness of Hourly Rates***

10 33. Grady-Schneider has a uniform set of current hourly rates which are based on prevailing
11 market rates for attorneys and paralegals of comparable levels of experience at law firms of
12 comparable reputation and experience. In addition, through the fee litigation matters in which Grady-
13 Schneider has participated, my firm has obtained information regarding billing rates and practices of
14 both plaintiff and defense-side attorneys and law firms who handle complex and class action litigation.
15 I have also reviewed the Declaration of Richard M. Pearl, and the information therein about rates in the
16 Bay Area and California more generally.

17 34. Grady-Schneider's customary hourly rates, which for the attorneys who worked on this
18 case currently range from \$400-650 an hour and from \$100-200 an hour for support staff, are
19 consistent with the market rates for law firms like mine that practice large complex and class action
20 litigation nationally, and in the San Francisco area. Based upon information and belief, they also are
21 consistent with rates of comparable firms in the Houston legal market.

22 35. I believe the rates Grady-Schneider seeks in this case are reasonable and are within the
23 range of rates charged for attorneys with similar backgrounds, skills and experience in the San
24 Francisco Area. In addition, my firm has been awarded attorneys' fees in other cases that are
25 consistent with the rates sought in this case.

1 ***Grady-Schneider's Costs and Expenses Are Reasonable and Compensable.***

2 36. A summary detailing our \$223,742.02 in additional litigation-related costs and expenses
3 that my firm incurred, for which reimbursement is sought is attached. These expenses include RGIS
4 Opt-In mailout (\$60,000.00), expert fees for Richard Drogin (\$90,000.00), copy job of opt-in consent
5 forms (\$13,442.50), mediation fees, travel expenses (parking, transportation, and hotel), postage for
6 packages sent to or received from clients, print and copy jobs, supplies for redacting opt-in consent
7 forms, PACER fees, and legal research fees. True and correct copies of the invoices and receipts
8 supporting our request for reimbursement of costs and expenses are attached as Exhibit A.

9 **CONCLUSION**

10 37. In light of all of the above, and based on the other supporting declarations Plaintiffs
11 submit with their motion for an award of reasonable attorneys' fees, costs and expenses, the Grady-
12 Schneider firm requests compensation in this matter in the amounts of \$3,391,147.50 in attorneys' fees
13 and \$223,742.02 in costs and expenses, for a total payment of \$3,614,889.52. These sums are
14 reasonable and well supported by the record.

15 I declare under penalty of perjury under the laws of the United States that the foregoing is true
16 and accurate.

17 Executed this 6th day of December 2010 at Houston, Texas.

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21 Peter B. Schneider
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